epitomesoftware
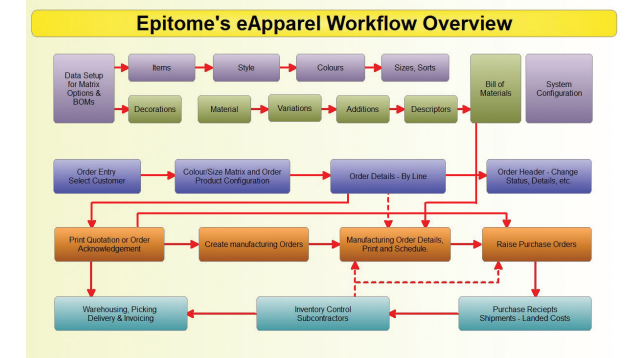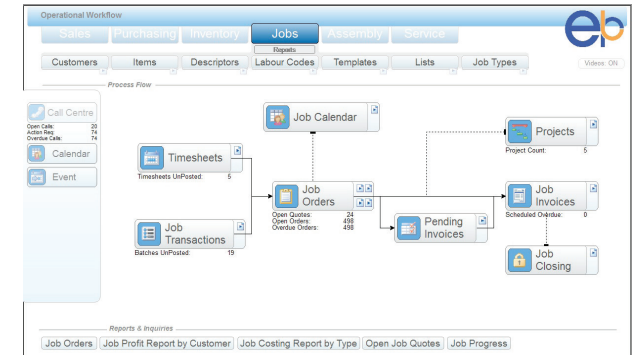
eapparel

Apparel ERP for MYOB & QuickBook Users

Whether you're
a garment manufacturer,
uniform contract supplier,
or an on-line wholesaler
looking for excellence
in apparel sales,
distribution and/or
manufacturing systems...

... eapparel brings more of
your business processes
together in one integrated
ERP solution that works with
MYOB & Quickbooks.

Epitome's eApparel Workflow Overview

eapparel. Business Process Software that Integrates More of Your Apparel Business

Epitome Software's eApparel solution is based on enterprise resource planning (ERP) software which means more of your apparel business processes are integrated in one efficient platform. From Customer Relationship Management (CRM) through to Sales, Manufacturing, Inventory and Purchasing eApparel will help to manage your apparel business far more effectively and efficiently.

Typically, many apparel businesses using MYOB & QuickBooks use many spread sheets and disparate applications to drive the many complex ordering and production facets of an apparel business. Keeping the flow of information accurate, timely and up to date becomes difficult leading to errors, duplication and often frustration. eApparel solves this problem by bringing the many related business processes together so that information flows cohesively in eApparel with integration to MYOB & QuickBooks financials. That's pleasing to your book-keeper, and your taxation accountant.

eApparel understands the complex requirements of clothing manufacturers, distributors, embroidery suppliers and other businesses that need to handle the ordering, supply and manufacturing of products by Size, Style, & Colour. eApparel smartly manages other levels of complexity such as garment variations & options, production orders, cutting sheets, out-work and purchasing requirements.

In a challenging sales and manufacturing economy, it is essential for your apparel businesses to understand its costs far more quickly and to have confidence that you can offer customers best possible pricing in a fast moving market place. To compete successfully it is necessary to become highly efficient with business process and to ensure that maximum productivity is realised to keep costs down, especially as your apparel business grows.

That's what Epitome eApparel offers. Better business process. Backed by a team of experienced developers, support staff and consultants, Epitome Software and eApparel are with you every step of the way to help your apparel business maximize productivity.

Uniform Contract Management Version

If you're a supplier of corporate uniforms, work wear or custom build clothing then eApparel's Contract Management version will certainly make life easier for your sales and administration teams. Our Uniform Contract Manager version allows you to set up buying forms for your corporate customers, offering the classic garment choices such as style, size and colour with additional selections for customisation for such as embroidery, sewing, logos and the like, with pricing variations.

Contract Manager quotes are produced quickly and easily and can be emailed to your client for speedy service. Quotes are easily tracked and monitored, and are able to be converted to an order at the click of a button.

Contract Manager then builds the apparel job information using pre-defined bills of materials, instantly providing comparison of job order revenue to any planned production costs. Actual job costs are built from inventory issues, any related purchasing, integrated time sheet entry for internal labour, and any out-work you source for supplies of cutting, sewing, embroidery and the like.

Contract Manager handles complexity for logos, alterations, split style pricing, extras such as delivery charges, order notations and document storage for contracts and logos. Contract Manager generates cutting, sewing, and out-work order sheets grouped by style, fabric and sizes. Alterations and other cutting information carry from the job order through to the cutting sheets.

eApparel can report profitability of your Contract Manager sales using several methods including job reports, views, pivots and graphs. Reports can be ordered by overall sales, job categories through to individual customers and orders.
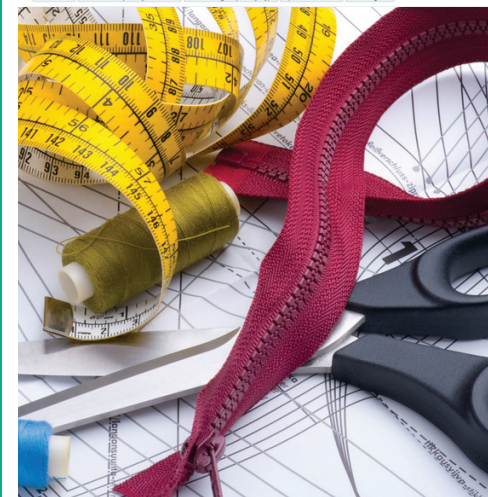
eapparel Contract Manager

➜ *Quote& Sell Customised or Manufactured Garments*

➜ *Define Requirements at Garment, Colour or Customer Level*

➜ *Specify, Control & Price Logos and Alterations*

➜ *Simplify & Control Ordering of Contracted Uniforms*

➜ *Manage Internal/Sub-Contractor Cutting, Sewing and Logos*

➜ *Track Embroidery Across Multiple Departments*

➜ *Monitor Order Profitability in Real-Time*

➜ *Track & Manage Apparel Production Efficiently*

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" **EPITOME IS THERE EVERY STEP OF THE WAY TO HELP YOUR APPAREL BUSINESS MAXIMISE PRODUCTIVITY.** "
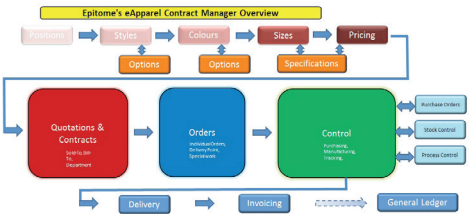
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eapparel Sales Order Matrix

➔ *Control Stock by Style or Style/Colour & Size*
➔ *Manage Internal/Sub-Contractor Cutting, Sewing and Logos*
➔ *Automate Purchasing & Out-Source Requirements*
➔ *Specify, Control & Price Logos and Alterations*
➔ *Enter Orders for Multiple Styles & Sizes Quickly*
➔ *Track Garment Manufacture Across Multiple Departments*
➔ *Negotiate Better Prices with More Confidence*

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" **BETTER BUSINESS PROCESS BACKED BY A TEAM OF EXPERIENCED DEVELOPERS, SUPPORT STAFF AND CONSULTANTS.** "

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Apparel ERP for MYOB & QuickBook Users

Sales Order Matrix Version

eApparel's Sales Order Matrix version is ideal for apparel businesses that primarily import and/or manufacture garments and require warehouse, distribution inventory management and control of those apparel products.

Sales Order Matrix takes care of your sophisticated apparel order requirements with its Style Colour Size (SCS) data entry screens handling the most complex of orders. SCS data entry provides additional options for garment variations such as logos, embroidery and the like. SCS also handles pricing charges for garment variations. Logo specifications can be stored with orders and control is provided to restrict orders to approved logo versions.

eApparel can report profitability of your sales orders using several methods including sales reports, views, pivots and graphs. Reports can be ordered by overall sales, product categories through to individual customers and orders.

Purchasing

eApparel is able to integrate purchasing requirements from either individual Jobs (Contract Manager) and Sales (Matrix) orders or across all order demand using Inventory Replenishment. Inventory Replenishment consolidates required external orders by supplier for on demand stock (garments, raw materials) or from re-order levels over multiple warehouses, also taking into account supply from factory works orders or purchasing already in progress. Inventory replenishment can generate purchase orders or place internal factory orders for repetitive manufacturing operations.

Purchase Orders may be placed on foreign currency suppliers in their local currency, with purchase shipments able to handle the bill of lading allocations to calculate landed costs, updating the purchase order costs. Purchase receipts either update inventory stock availability, or can be allocated directly to sales and job orders. Supplier invoices from purchasing are integrated with MYOB or QuickBooks Accounts Payable.

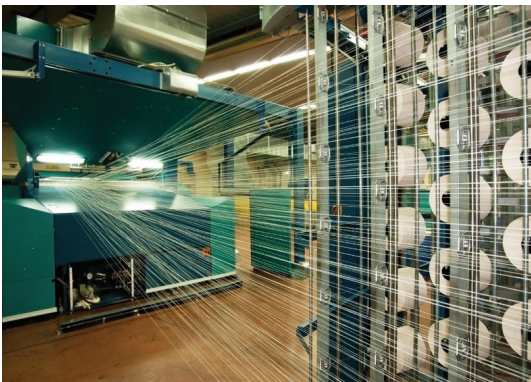## Warehouse, Distribution & Inventory Management

eApparel easily handles complex warehousing and inventory requirements. Whether you're an apparel manufacturer, embroiderer or importer you'll be pleased to know that eApparel handles inventory from raw material through to imported and manufactured goods. Manage multiple warehouses with their own inventory re-order levels that in conjunction with Inventory Replenishment, make purchasing a streamlined and efficient operation. Track inventory movements and quickly forecast inventory availability based on sales and job order demand and supply from purchasing and factory orders.

eApparels distribution systems make light work of sales deliveries, with picking, bar-coding, back-ordering options, carton labels, and packing and delivery tracking. Smart freight options can be integrated using the optional IFS consignment systems. Invoices can be produced with deliveries, batch printed or emailed to customers once delivered.

Manufacturing

Sales Matrix orders are supplied from inventory, or can generate factory orders for garment manufacture and production. Using eApparel's bills of materials, works orders are efficiently generated, along their associated assembly steps and default resources. Any subsequent required purchasing can be generated from factory orders, or eApparels Inventory Replenishment feature can consolidate purchasing for multiple works orders by supplier. Bill of Material costs can be kept up to date from from your latest purchase invoicing using standard, latest or average cost methods.

Factory orders utilise assembly steps, so that production can be tracked through its various stages. Integrated time sheet entry updates factory order costs, with inventory issued to works orders utilising costs updated from the purchasing systems. Receipted factory orders keep inventory up to date with on hand and unit costs (standard, last or average cost) and bar-coded labels can be produced for the finished products.

Epitome eapparel

ERP for small to medium apparel businesses using MYOB and QuickBooks. eapparel will help your apparel business:

- Price & Produce Quotes & Orders Faster
- Streamline Business Operations
- Use Fewer Spread Sheets
- Organise Inventory & Production Effectively
- Become More Productive & Efficient
- Reduce Data Errors & Duplication
- Manage Purchasing & Shipments
- Store Documents & Logos
- Integrate Web-Ordering (Optional)
- Track Customer & Supplier Communication
- Report on Costs & Profitability Quicker
- Integrate with Australia's Leading Financial Solutions

For more information or for a comprehensive on-line webinar demonstration, call us today.

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