

Epitome Essentials

Transitioning MYOB and QuickBooks Users to ERP

Introduction from the Managing Director

Welcome to our first edition of Epitome Essentials. We trust you will enjoy the information Epitome will be providing in our monthly newsletter, to assist our audience with a greater understanding of how we can help MYOB and QuickBooks users achieve a far higher and smarter level of integration and management of more of their enterprise wide resources and business processes.

The current economic climate has been difficult for most businesses, but we are still seeing steady demand from companies who know that improved productivity and efficiency requires automation of more of their business processes; and that managing and coordinating information centrally leads to quicker and better informed business decisions.

To assist our clients with the purchase of Epitome's ERP solutions, we have some great financing options including our Epitome Payment Plan, structured to assist business with the implementation of our ERP solutions, either fully financed, or in a structured payment plan that parallels the major milestones towards your "go-live" target.

Please enjoy Epitome Essentials. Don't hesitate to visit our website, or call our friendly and helpful Sales Consultants. We are here to assist you with every facet of your ERP planning and to assure you of a dedicated, and professional relationship that will ensure the successful implementation of Epitome's ERP. *Miles Nicholl, Managing Director, Epitome Software.*

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Service industries such as engineering, fabrication and construction manufacturing will enjoy significant growth on the back of the resources boom . . .

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Increase Sales Opportunities, Improve Customer Service and Automate Sales Order Processing with Epitome ERP's eREP Solution

Looking to improve your customer service, increase sales revenue opportunities and streamline sales order processing? Who wouldn't?!

Epitome's eREP automated email sales order solution completely automates the sales order process from sending to receiving, taking the heart-ache (and mistakes) out of repeat order processing.

Your customers will appreciate that you've made their purchasing life so much easier (and faster), it's available 24/7, and they can select from new products and specials you send using Epitome's List feature.



Your repeat customers won't have to use a shopping cart system where they endlessly search for codes & descriptions, they simply fill-in the quantities, and click "send". This reduces the risk of your customer shopping elsewhere whilst on-line. They're likely to order more too, when they see the list of products they've bought previously. Epitome automatically creates the Sales Order for you when it's received by your email system (and can even print the picking slips), removing inefficient data entry processes and ensuring accuracy. This saves an enormous amount of Admin TIME (and MONEY)!

eREP and the Epitome Scheduler are INCLUDED features of Epitome ERP, with only a token fee applying to received sales orders. [More details . . .](#)

Call Epitome today on 1800 776 498, or [click here to send us an enquiry](#), so we can discuss Epitome ERP and eREP Email Sales Orders

Here's How We Can Help!!

Simply call Epitome on 1800 776 498 or email [Kelly Thredgold](mailto:Kelly.Thredgold@epitome.com.au) or [Neville Mander](mailto:Neville.Mander@epitome.com.au), our friendly Sales Consultants. It's a FREE, No Obligation service where we simply discuss your business processes and help you understand how we can put more of those processes into a central ERP solution, whilst retaining your investment in MYOB or Quickbooks, something your accountant will be very pleased to hear.

Webinars. How EASY is that!!

We send you an email link that connects your PC to ours. You call a number & join the webinar, and we are up and demonstrating! It's a no fuss, convenient way to find out how Epitome ERP can help your company!!

Our personalised webinar sessions with one of our consultants, will guide you through Epitome's ERP solutions as we chat about your business processes.

We can demonstrate the software with related transaction activity and answer your questions, whilst showing you how intuitive and easy our Epitome ERP software is to use. We can also record the webinar for your later review with colleagues and other stakeholders.

[Click here to book a FREE Epitome ERP webinar today!](#)

Managing Jobs, Purchasing & Servicing Effectively? Forget the "add-ons" . . . It's here in ONE place and it's called Epitome ERP

Never has there been a more important time to get Job Costing under control. With purchasing costs, taxes and other inputs gathering pace it's not only time to know exactly what each Job is actually costing you, but where each stage of the Job is at; what the latest Job actual costs (compared to planned costs) are; what the "cost to completes" are for each Job, what stage any related factory orders are at; what inventory needs to be ordered for a range of Jobs, and what your current WIP is.

Only an ERP solution can provide that level of business process relationship, and detailed Job reporting. Epitome ERP's Job Costing module is a powerful resource of Job planning, scheduling, purchasing, actual progress and cost management.

Epitome ERP's integrated Service Module works with Customer Assets where defined Warranty and Service Schedules come together in a Notification system that reminds your customers that service is due. Service Module can then create the required Job Orders, using customizable templates of labour and supplies, to suit each type of service. If you've got any unique or special requirements for Job Servicing, don't forget we have a team of ERP Development specialists at your call. [More info . . .](#)

Call Epitome today on 1800 776 498, or [click here to send us an enquiry](#), so we can discuss how Epitome ERP's Job & Service Modules can bring together far more of your related business process to ensure Jobs management has YOU in control!

Integrated Manufacturing, Sales Orders, Inventory Replenishment and Purchasing for MYOB and Quickbooks Users in ONE place? It's REAL and it's called Epitome ERP

If you're like many MYOB and QuickBooks users and you're a small to medium size manufacturer of products, you're probably working far to many spreadsheets with little integration and an updating head-ache. Your line of sight on costs are probably diminished, and you're staff are becoming inefficient and un-productive.



Epitome ERP's Assembly Module provides repetitive (and custom) manufacturers with an amazingly easy-to-use but comprehensive manufacturing solution, integrated with Sales, Inventory Replenishment, Purchasing and Jobs.

No longer do you have to wait for reports from other systems or people to make decisions. Our integrated Epitome ERP methodology does the sales, inventory and purchasing research calculations for you, and generates purchasing and works orders automatically for later review and sending by email.

The Bill of Materials (BOM) feature is multiple-level, where sub-assemblies common to other components reduce BOM and Works Order maintenance. Latest purchasing costs (including freight allocations for landed FX goods) can be rolled up into standard bills, ensuring your cost of manufacture is correctly reflected in your cost of goods sold throughout the ever changing dynamics of your business costs. BOM templates can describe detailed recipes including customizable labour and machine codes, inventory items and over-head codes such as electricity and gas, so important to capture these days at the manufacturing stages. Batch, serial, use-by-date tracking and labeling all compliment this highly effective module. [More info . . .](#)

Call Epitome today on 1800 776 498, or [click here to send us an enquiry](#), so we can discuss how Epitome ERP's Assembly Module can bring together far more of your related business processes, and restore productivity and efficiency back into your Manufacturing processes.



Epitome Payment Plan Options. When the Going Gets Tough. The Tough Get Going . . .

Let's face it, times are tough and there is much to be concerned about when making decisions to invest in enterprise-wide business applications, and the need to use valuable capital to do so.

Epitome Software recognizes these considerations and as a professional consulting organization, respects that this will, in the current economic environment, lead to possible deferment in purchasing ERP technology. However, most organizations equally understand the vast improvement a professional level ERP solution (and especially the BEST people to support you) contributes to their organizations productivity, performance and overall profitability. Delaying implementation of an ERP will likely cost an organization in the long run, through inability to match price with competitors who are already using ERP to streamline and reduce costs, let alone the inefficiency and lack of productivity within the organization.



To help companies in these difficult times, Epitome has two excellent options as an alternative to an immediate use of capital. . .

Software-Only Leasing

Epitome's excellent relationship with [CreditLine Australia](#) provides a software only leasing finance option that can spread payments over a 4 year plan, and can also provide taxation accounting advantages (speak to your accountant). [Malcolm McPhie](#) is our contact at CreditLine Australia and will happily assist you, especially when we QUOTE you on our Epitome ERP solution where we indicate approximate leasing costs per week.

Epitome Payment Plans

Our Epitome Payment Plan is an excellent way of staging your investment in Epitome ERP. We work out a payment schedule with you, along the lines of your Epitome ERP project, from Installation through to Implementation. We remove the risk of a capital outlay and provide measurable goals that work towards you "going live". **Why not book a Webinar today & get a No Obligation Quote? That way you can PLAN your ERP project budgets well ahead of implementation.**

Let's get you more EFFICIENT, PRODUCTIVE (and on your way to improved PROFITABILITY) and making BETTER business decisions!

Call Epitome today on 1800 776 498, or [click here to send us an enquiry](#), so we can discuss how Epitome Software's Payment Options .

Epitome Essentials Next Edition

In the next edition . . .

- Time and Attendance Capture for Shop Floor Automation
- Constraint Based Manufacturing Scheduling
- CRM: Using Epitome ERP's Integrated CRM Module to Maximum Benefit
- Create Custom Queries, Reports & Forms with Epitome ERP's Query & Report Designer

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Company: «Company» Contact: «Contact» Email Address: «CALLEMAIL»

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