

Add software to your MYOB system
that delivers potent solutions for:



Distribution



Manufacturing



Job & Project Costing



Service Operations

And most importantly ...
it's absolutely affordable

epitomesoftware

Better software for the smaller business.

When Epitome was formed, over five years ago, our aim was specifically to address the computing needs of small and medium companies. We were born out of a passion to provide such organizations the kind of software they needed to effectively compete and to grow.

In doing that, we knew just how important it was for us to comprehensively understand business processes and business challenges. And to be able to speak the language of job and project costing, distribution, manufacturing and service operations.

We had to clearly comprehend the day-to-day operational challenges of smaller enterprises. And, equally clearly, we had to have a solid appreciation of how to most effectively resolve such issues.

We also appreciated that we needed to put in place innovative training and implementation programs. Tools that streamline the adoption of much needed Information Technology support and which ensure that installation can occur with a minimum of disruption and maximum ease.

And finally, our goal was to be able to do deliver solutions that SME clients would find highly affordable – at a price not unlike that for their current accounting solutions – and which would offer a fast return on investment.

To meet all such objectives, we have chosen the Ostendo software solution which:

- Delivers enterprise-wide solutions ideally suited to smaller companies.
- Integrates with MYOB.
- Is backed by highly effective training.
- Enjoys continued ongoing support and assistance.

In the following few pages we present a brief overview of Ostendo's capabilities and features.

Facilities & Features

The following capabilities – while only a small selection of the system's overall range of options – is presented to give a general overview of Ostendo in operation and to help give you a very solid idea of what we can do for your organization specifically.

Ostendo for Distribution

- Multiple price levels per product, per customer, per product group
- Automated inventory replenishment including lead times and forecast usage
- Integrated purchasing updates SOH and costs
- Multi-warehouse, multi-location
- Multiple stocking units of measure and stock conversions
- Expiry date, batch and serial tracking
- Style, colour, size controls
- Product revision level
- Notes, images, documents, history and warranty per item
- Multiple user-definable fields
- Projected inventory availability factoring future stock movements
- Fully integrated with manufacturing
- Add-on, alternative and superseded items
- Drop ship
- Product configurator
- Supplier catalogues link to products
- Integrated Point of Sale
- Direct invoice or delivery docket and deferred invoice
- Extensive sales analysis reports
- Sales kits can be designed for ease of distribution with multiple pricing options

Ostendo for Manufacturing

- Make to stock or to order
- Multiple level BOM formats from simple to complex include set up costs and scrap percentage
- Standard Cost roll-up
- Can include products, non-stock components and labour
- Phantom assemblies are available
- Optional routing allows flexible shop floor control
- Standard and actual costing by your choice
- Optional input from inventory forecast
- Automated Purchase Order creation for sub-contract work in the route
- Optional Time sheet entry posts actual labour to the work orders

Ostendo for Service Operations

- Links to customers for debtor information
- Links to service jobs to provide comprehensive service history
- Any product sold can become a customer asset for servicing and warranty tracking
- Service contracts with periodic scheduled invoicing
- Profitability reporting by service contract
- Automated notification to customers of upcoming scheduled service
- User-definable service event actions
- Engineer scheduling calendar
- Multiple rates applicable per contract
- Service Level Agreements including response alerts and escalation
- Create service tickets from customer email

Ostendo for Job & Project Costing

- Record and track all costs for a job
- Job status includes profit earned
- Manage sub contractors
- Track warranties given
- Serial number and batch tracking
- Attach drawings and specifications to jobs
- Job scheduling to manage your workforce
- Directly create job-specific purchase orders
- Enter timesheets to post labour to the job
- Ad hoc or formal stock issue and inventory control
- Prepare job estimate and issue as a formatted quote
- Track budgeted, actual and projected costs
- Schedule invoicing with managed retentions
- Track Variations
- Reports and records WIP in real-time
- Permits standard, average, actual or last cost
- Multiple labour charge-out rates
- Drag and drop scheduling calendar

Common Capabilities

While the functionality provided by Ostendo is extensive, meticulous care has been taken to ensure that all modules, output, screens, forms and reports have an identical 'look and feel'.

This helps streamline training, simplifies day-to-day operation and ensures all data and results are presented in a format ideal for management review.

Thus Ostendo provides:

- The full integration of all data so that data only has to be entered into the system once
- Common functions keys (eg F1 – help, F3 – lookup, etc) across all modules
- A Quick Launch Toolbar – which gives one-click access to user-selected favourite and commonly used functions
- Key data, in all modules, that is presented in powerful spreadsheet-like grids which provide column select, column management and filter options
- The ability to move data to and from Excel
- A user configurable 'digital dashboard' which automatically displays up-to-date, and at-a-glance, summaries of selected Key Performance Indicators
- A comprehensive report writer, again for all data and modules, with which a user can customise their own simple or complex reports
- The capability to attach images or documents to any record
- Excel-like views, pivot tables and charts that can be created by users to meet specific needs or preferences
- An 'Alert' engine which can notify of pre-defined events or exceptions
- The capacity to output all reports as email, pdf, print, html (web page) or for computer screen viewing

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